

)DOO
, QWHUQVKLS , 17 (QUROOPHQW & KHF

&RPSOHWHG 6WXGHQW / HDUQLQJ \$JUHHPHQW DQG DOO UHTXL
&DUHHU & HQWHU FD&HUVW RQPD HORZD VGD\ 2FWREHU 7K
SURFHVV , 17 HQURQOPHQW XSRQ UHFHLSW RIDOO UHTXLUHG C

7KHUHZLOO QRWEHDQ\ ODWH 6WXGHQW / HDUQLQJ

&RPSOHWH , 17 3DFNHW , QFOXGHV

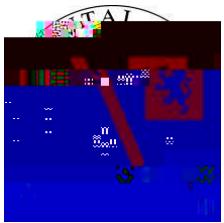
FX>, QWHUQDWLPp &RPSQD&G` H•Q'†"€p0 ð € "xiàR Q
FX/LVW , 17 6WDUW DQG (QG 'DWHV 3DJH
FX&RPSOHWH , QWHUQVKLS 6LWH , QIRUPDWLRQ 3DJH
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FX6LJQHG 6WXGHQW / HDUQLQJ \$JUHHPHQW 3DJH
FX , QWHUQVKLS 6XSHUYLVRU 6LJQDWXUH 3DJH
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FX , QWHUQVKLS -RE 'HVFULSWLRQ RU 3RVWLQJ
FX , QWHUQVKLS 2IIHU / HWWHU
FX>6XPPHU 2QO\@ 2IILFH RI WKH 5HJLVWUDU 2 6XPPHU 5HJLVW
6XEPLWWLQJ)RUPV (OHFWURQLFDOO\

6WXGHQWV UHPDLQ UHVSQRQVLEOH IRU FROOHFWLQJ WKH QHFHVVDU\ VLJQ
SURFHVV DUHTXHVW ZLWKRXW WKH QHFHVVDU\ DSSURYDO V 3OHDVH QR

6WXGHQWV DUH H[SHFWHG WR FRPSOHWH WKH IRUP DQG VHQGLWWRWKHL
GRFXPHQW DQG UHWXUQ WKH IRUP DV DQ DWWDFKPHQW WR WKH VWXGHQW

2QFH WKH , 17 6WXGHQW / HDUQLQJ \$JUHHPHQW LV FRPSOHWH LQFOXG
6XPPHU 5HJLVWUDWLRQ)RUP LI DSSOLFDEOH VHQG DOO GRFXPHQW VLQ

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SDUWLFLSDWH LQ D ILQDO UHIOFWLYH DQG HYDOXDWL YH FRPSRQHQW ZLWK & D
KDYH VRSKRPRUH MXQLRU RU VHQLRU VWDWXV 6WXGHQWV FDQ RQO \ EH UHJLV



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7KH LQWHUQVKLS VXSHUYLVRUDQGVWXGHQWVKRXOGPXWXDOOWDQWUHFR\$RQ@QKHHGRW
VXU ,QWHUQVKLS 6XSHUYLVRUDQGVWXGHQWVKRXOGPXWXDOOWDQWUHFR\$RQ@QKHHGRW
/HDUQLQJ2EMHFWLHYH/2 30HDVHDUWLFXODWHEHORZZKDW\RX KRSHWROHDUQLQ
/HDUQLQJ2EMHFWLHYHSURYLGHLQIRUPDWLRQWRWKHLQWHUQVKLWSURYLGHLQIRUPDWLRQWRWKHLQWHUQVKL
SHUIRPLQJWKHWDVNV6WHTLXWUQJG/RIDWIKH@Q@WIRXWQFVKD\$H V
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6WUDWHJLHVIRU&RPSOHWRIZRZL@IO2ERMXFFDWILMHRVW&RXUOHDUQLQJREMHFWLYHV",GHQW
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P\LQWHUQVKLSVXSHUYLVRULI,,IQHFLCHGWRPGU/WSZWKHGOJW@W\QW/RKWSKHF RXUVHKURXJH
,ZLOOFRPSOHWHUHTXLUHGIRUPVDQGVXEPLWQHFHVVDU\GRFXPHQWV LQFOXGLQJD
UHFRUGHG &UHGLWFDQQRWEHLVVXHG XQWLO\$///UHTXLUHGRFXPHQWDWLRQLVXEP

6WXGHQW6LJQDWXUH

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'DWH

30HDVHQRWLI\WKH&DUHHU6HUYLHVRIILFHLDQ\GLIILFXOWLHVDUHH[SHULHQFH
RUSHUIRUPDQFH LQWKHLQWHUQVKLS

,QWHUQVKLS6XSHUYLVRU

30HDVHQRWHWKHIROORZLQJLVUHTXLU\$GQILWORQDQDQIV\$DRMLVRLQEDQGLQWFRDUQ
D &RQIHUUHJXODUO\ZLWKWKHLQWHUQDQGWKHLUIDFXOW\WXSHUYLVRUDQG RU
E 7UDLQWKHLQWHUQDVUHTXLUHGDQGRULHQWWKHPWRWKHRUJDQL]DWLRQ@V
F 0DNHQHFHVVDU\HTXLSPHQW VXXSOLHV DQGVSDFH DYDLODEOHIRUWKHLQWHUQ@V
G \$UUDQJDZHHNO\ZRUNVFKHGXOHWKDWFDQDFRPPRGDWHWKHLQWHUQ@V
H 3URYLGHWKH&DUHHU6HUYLHVRIILFHZLWKDILQDOZULWWHQ SHUIRUPDQFH
WRWKH)DFXOW\6XSHUYGLW@7KHFH@QDQHYDOXDWLRQLV

&UHGLWFDQQRWEHLVVXHG XQWLO\$///SDSHUZRUNDQGUHTXLUHGHY

,KDYHGLVFXVVHGWKHLQWHUQVKLSZLWKWKHLQWHUQDQGKDYHQHJRWLDWHGDQGD
WKLVDJUHHPHQW ,IXUWKHUDJUHHWR EH DYDLODEOHIRUFRXQVHO DQGDGYLFHIRUW

,QWHUQVKLS6XSHUYLVRU6LJQDW\$30HDVH3ULQW

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DSSURSULDWH WR YLVLW WKH VLWH DQG RU FRQYHUVH ZLWK WKH , QWHUQVKLS VXS

& DUHHU 6HUYLHV 6LJQDWXUH 3OHDVH 3ULQW

'DWH

& X P X O D W L Y H * 3\$

R U E H W W H U L V U H T X L U H G D W W K H W L P H R I D S S O L F D W

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F U H G L W I R U W K L V L Q W H U Q V K L S W K H & R O O H J H D I I L U P V W K D W W R W K H E H V W R I L
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,DFNQRZOHGJH WKDW DOO ULVNV FDQQRWEH SUHYHQWHG DQG VRPH ULVNV FRX
LQFOXGLQJ GHDWK , DJUHH WR DVVXPH WKRVH ULVNV ZKHWKHUIRUHVHHQ RU X
H[SUHVVO\DVVXPH WKDW WKH UHVSROVLEOLW\ RI HGXFDWLQJP\VHOI WR WKH
ULVNV ERWK NQRZQ DQG XQNQRZQ

, RQ EHKOIRIP\ KHLUV DVVLJQV UHSUHVHQWDWLYHV H[HFXWRUV RU DGPL
RIILFHUV ERDUG PHPEHUV HPSOR\HHV DGYLVURUV DJHQWVRU UHSUHVHQWDW
RU LOOQHVV LQFOXGLQJ EXW QRW OLPLWHG WR GHDWK WKDW PD\ UHVXOW I
GHSDUWXUH RUIROORZLQJP\UHWXUQ

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'\$ JHQHUDO UHOHDVH GRHV QRW H[WHQG WR FODLPV ZKLFK WKH FUHGLWRU
H[HFXWLQJ WKH UHOHDVH ZKLFK LI NQRZQ E\ KLP PXVW KDYH PDWHULDOO\

,ZDLYH WKH SURYLVLRQV RI WKLV VWDWXWH DQG DQ\ VLPLODU SURYLVLRQ RI W

,KDYH UHDG WKH IRUHJRLQJ DQG VLJQ WKLV DV DQ DFWRIP\RZQIUHHZLOO ZLW

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/HDUQLQJ 2EMHFWLYH 'HVFULSWLRQ

/HDUQLQJ 2EMHFWLYHV KHOS \RX IRFXV R QEZKH BRWHRW DQWHRXUQI QDMLHQI QURKPL\SR XUKLQGLUHFOW\ UHODWHG WR \RXU FRXUVH RI VVWXG\ /HDUQLQJ 2EMHFWLYHV SUR'DQGVN\ WWRW\ HDUQ LQ DGGLWLRQ WR SHUIRUPLQJ WKH WDVN V UHTXLUGH DFTXLUH ZKDWLQWHOOFWXDO RU IXQFWLRQDO VNLOOV \RX KRSH WR GHYHORSHUVRQDO YDOXH\ & RQINHW\ , QWHUQVKLS 6XSHUYLVRU WKDW \RXU VXFFHVVIXOO\ DFKLHYH WKHP EHIRUH WKH HQGR \RXU LQWHUQVKLS DVVLJQPH

:ULWLQJD /HDUQLQJ 2EMHFWLYH

%HORZ DUH NH\ DUHDV WR IRFXV RQZKHQ ZULWLQJ \RXU /HDUQLQJ 2EMHFWLYHV

\$.QRZOHGJH WR EH DFTXLUGH

5HJDUGLQJ RQH\ VDFDGHPLF PDMRU L H WKHRULHV SUDFWLFHV
5HODWHG WR DSDUWLFXODU EXVLQHV V LQGXVWU\ RURSHUDWLRQDO
5HOHYDQW WR FDUHHU GHYHORSPHQW

% 6NLOOV WR EH GHYHORSHG ERWK LQWHOOFWXDO DQG IXQFWLRQDO

\$QDO\WLFDO VNLOOVIURURQH\ VDFDGHPLF PDMRU

2SHUDWLRQDO VNLOOV WR SHUIRUPIXQFWLRQV UHTXLUGH LQ WKH LQW , QWHUSHUVRQDO VNLOOV WR LQWHUDFW VXFFHVVIXOO\ RQ WKH MRE

& 3UREOHPV WR EH VROYHG

\$SSOLFDWLRQ RIRQH\ VDFDGHPLF PDMRU
'HWDLOV WR XQGHUVWDQG DERXW RQH\ VZRUNDVVLJQPHQW
4XHVWLRQV WR UHVROYH DERXW RQH\ VSHUVRQDO LQWHUHVWV

' 9DOXHV WR EH FODULILHG

, QWHUHVWLQWKHQRQSURILWSULYDWH JRYHUQPHQW RUQRQ JRYH
7HDP RULQGLYLGXDO EXVLQHVVSURIHVVLRQDO EXVLQHVVFDVXDOR
0LVVLRQRUUHVXOWVGULYHQZRUN
3DVVLRQIRUVPDQO PLG VLJHG RUODUJHILUPV

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/2 7ROHDUQKRZWRZULWHPDUNHWLQJPDWHU /2 *DLQH[SRVXUHWRWKHVWHSVWR SODQQLQ /2 /HDUQKRZWRSURPRWH:DUQHU %URWKHUV
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